

# INCREASING EFFICIENCY FOR RAILWAY

## \_ THE CLIENT

National railway company, Georgian Railways

## \_ BUSINESS CHALLENGE

Implement S/4 HANA for country's largest employer with 200,000 extensive, distributed assets after a pilot solution from another service provider went live without testing on big data.

## \_ THE SOLUTION

After phase one of implementation, Georgian Railways employees continued to use a legacy 1C system.

As a result, the SAP data did not match the 1C data. GR had to terminate the contract with its initial service provider.

IBA Group came in to restart the project and prevent the millions of dollars of loss that a cancelled project would have caused.

IBA Group automated major business processes for the large-scale railway organization who had never used an ERP system that unified and standardized business processes.

As part of the project, IBA Group provided SAP implementation and support to automate the following:

- Finance management, funds management, budgeting and consolidation
- Sales and distribution
- Materials management
- Plant maintenance and control
- HR, quality management, and business analytics.